



## Top 17 Regional Manager Interview Questions

1. Can you please tell us more about your previous working experience?
2. What do you know about our company (stores, products)?
3. How do you imagine a typical day in this job?
4. Tell us about a time when you demonstrated leadership in work.
5. How do you plan to motivate your subordinates, the sales representatives, to try harder and to always achieve better results?
6. What role does reporting and monitoring play in this job?
7. If we hire you for the position of regional manager, what will be the first thing you will do in the job?
8. Describe the biggest conflict you had with one of your subordinates in your last job.
9. What is the biggest mistake you've made in your career?
10. Your task is to hire five new sales representative for our company, in this region. Describe how you will proceed.
11. Describe a situation when you had to meet a tight deadline.
12. Give us an example when you managed, bossed, and led someone as a manager.
13. How would you describe your management style?
14. What are your career goals? Do you have on your mind some job or position you'd like to have in five or ten years from now?
15. What's the best project you've ever worked on?
16. We have dozens of candidates for this job. Why should we hire you, and not one of the other applicants?
17. Do you have any questions?

Source and answers: <https://interviewpenguin.com/regional-manager-interview-questions/>