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Asset Management Interview Questions

1. Why do you want to work in asset management?
2. Why our company, and not one of our competitors, or perhaps a more prestigious brand?
3. Please tell us more about your education and experience in the field.
4. Where do you want to fit into our asset management firm? Investment, distribution, or support?
5. In your opinion, what role does relationship building play in this business?
6. What is your attitude to risk?
7. In your opinion, what is the role of reporting and forecasting in asset management?
8. Imagine that we are under-performing, and didn't beat the stock market in a given year. How would you announce the news to the clients?
9. Which asset class would you like to specialize in and why?
10. You are participating in a networking event in a city, and see a VP of a middle sized company running a pension scheme for their employees. they do not work with any asset management company at the moment. How will you approach them?
11. Tell me about an obstacle you overcame.
12. Tell me about a time when you showed initiative at work (or at school).
13. Describe a time when you struggled to build a relationship with someone important. How did you eventually overcome that?
14. What would you do if you won a lottery?
15. Give us an example of an occasion when you used logic to solve a problem.
16. Describe the situation in which you were able to use persuasion to successfully convince someone.
17. Describe a time when you did not know how to solve a problem. What did you do?
18. Sell me this pen (or any other object on the table).
19. How many cabs are on the streets of London at this moment?
20.

Source & answers to all 25 questions: <https://interviewpenguin.com/asset-management-interview-guide-book/>