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Wealth Manager Interview Questions

1. Can you please tell us something about your previous working experience?
2. Why do you want to work for our wealth management company, and not for one of our competitors?
3. What are your strategies for acquiring new clients?
4. Here is a pen (a notepad, a mobile phone). Try to sell it to me.
5. Imagine that I gave you 1 million right now. How would you invest my dollars?
6. Stock market is plummeting and an important clients calls you, saying that they want to sell everything and withdraw the funds. What will you do?
7. How do you identify that your client is moving away from their financial goals?
8. In your opinion, what is the hottest investment opportunity right now?
9. What software programs and websites do you use in your work?
10. Do you personally invest? If you do, in which stocks or commodities?
11. Describe your most successful and least successful investment experience.
12. What do you consider the toughest aspect of this job?
13. What are your salary expectations?

Source and answers to the questions: <https://interviewpenguin.com/wealth-manager-interview-questions/>