



InterviewPenguin.com

Your Best Job Interview Coach Since 2011

Leasing Consultant Interview Questions

1. Why do you want to work as a leasing agent?
2. Please tell us something about your working experience.
3. Why should people rent houses/apartments in this building/complex/location?
4. How do you imagine a typical day in this job?
5. Imagine that I am a prospective resident. I work as a marketing consultant, I have a wife but no children yet. I came to see this apartment/office. Give me a tour.
6. How would you help us promote unoccupied properties?
7. What are your salary expectations?
8. How long do you want to (plan to) have this job?
9. Tell us about your most successful sales experience.
10. Would you do anything to verify the authenticity of tenant's application?
11. Describe a time when you went above and beyond with customer service (in your last job).
12. What motivates you the most in this type of work?
13. Do you have any questions?

Source & answers to the questions: <https://interviewpenguin.com/leasing-consultant-interview/>