Branch Manager Interview Questions

1. Why do you want to work as a branch manager?

2. Tell us something about your previous working experience (walk us through your resume).

3. How do you imagine a typical day in work?

4. If we hire you, what will be the first thing you do?

5. What do you consider your greatest weakness as a manager?

6. How do you go about hiring new staff? What criteria do you set for your new employees?

7. In what areas do you think our bank is superior to the competitors?

8. Tell us about a situation what you demonstrated your leadership skills.

9. Imagine that a customer complained about one of the tellers. How would you react?

10. What was the toughest managerial decision you had to make in your career?

11. Do you have any experience with employee training?

12. Describe a situation when you struggled to communicate something to one of your subordinates. What did you do to get your message over?

13. How do you plan to monitor the performance of your staff members in this bank?

14. What does an excellent customer service mean to you?

15. Describe a time when you had to motivate someone in work. How did you do that?

16. Imagine that we gave you a key from our new banking branch. You were the first and only employee of the branch. What steps would you take to ensure that the branch did run as soon as possible? How would you progress?

17. What do you consider the main challenges you will face when leading the branch of our bank?

18. How would you establish a good rapport with new and existing clients in the area?

19. How would ensure to comply with all regulations and applicable laws?

20. What information would you use to forecast sales revenues of the new branch?

21. .................

Source and answers to all questions: https://interviewpenguin.com/branch-manager-interview-guide-ebook/