Final Interview Questions – Are you ready to ace your interview?

1. Describe a situation when you were under pressure in work.
2. Describe a conflict you had with your colleague.
3. Describe a situation when you went above and beyond with your service (for the customer, for the colleague).
4. Describe a situation when you reached a goal and tell us how you achieved it.
5. Describe a situation when you had to motivate someone in work (your colleague, your subordinate, or even your superior).
6. Describe a time when you had to deal with an angry or upset client (customer).
7. Describe a situation when you did not agree with the opinion of your superior or supervisor, and knew that they were wrong. How did you handle the situation?
8. Describe a situation when you faced a particularly demanding problem or challenge in your personal life. How did that affect you in your job?
9. Describe a situation when you struggled with motivation in job (it was repetitive, you did not enjoy your duties, there was no work to do, etc). How did you overcome the crisis of motivation?
10. Describe a situation when you were unable to solve the problem on your own.
11. Describe a time when you struggled to communicate something to your boss, colleague, or customer. How did you manage to get your message over?
12. Describe a difficult decision you had to make in your professional career. How did making this decision affect you?
13. Describe a time when you experienced a conflict of your personal and professional interests.
14. Describe the biggest failure of your professional career.
15. Describe a time when you struggled to build a relationship with someone important.
16. Why did you leave your last job? (Why do you want to leave your present job?)
17. How much would you like to earn in this job?
18. Why should we hire you (and not one of the other shortlisted candidates)?
19. What are your biggest achievements?
20. Do you have any questions?

Source and answers to all questions: https://interviewpenguin.com/ace-your-final-interview-book/