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### *Project Manager Interview Questions – Case studies and behavioral questions*

- Your goal is to open a new branch of a company in Paris, and to start the company operations in three months from now. You are responsible for the project and for meeting the deadline. Define the main steps you will take in this project.
- Imagine that you were responsible for deployment of a complex ERP solution on client's side. But you were behind the schedule, because the designers had not completed their work on time. How would you proceed?
- You should recruit two scientists in India. You have never been to the country, and you have no connections in place. You should arrange visa for the scientists and try to make them interested in working in an international team of researchers that is based at one of the universities in the United States. How would you proceed with the project?
- Describe a last time when you achieved a big goal in your work, or personal life.
- Describe a conflict you had with one of your colleagues.
- Describe a difficult decision you had to make in your professional career. How did making this decision affect you?
- Describe a situation when you were under pressure in work.
- Describe a situation when you had to motivate someone in work (your colleague, your subordinate, or even your superior, or business partner)
- Describe a situation when you did not agree with the opinion (or decision) of your superior or supervisor, and knew that they were wrong. How did you handle that?
- Describe a situation when you faced a particularly demanding problem or challenge in your personal life. How did that affect you in your job?
- Describe a time when you struggled to communicate something to your boss, colleague, or to a customer. How did you manage to get your message over?
- Describe a time when you experienced a conflict of your personal and professional interests. How did you eventually solved this situation?
- Describe the biggest failure of your professional career.
- Describe a time when you struggled to build a relationship with someone important. How did you eventually overcome that?
- Describe your latest project (task). Which problems did you face when trying to achieve the goals you set for this project.
- Describe a time when you have effectively resolved another person's request. What was the situation and what kinds of information did you gather to help assist in resolving their request?
- Give me an example of a time when you had to explain something fairly complex to a frustrated client. How did you handle this delicate situation?

**Source and sample answers:** <https://interviewpenguin.com/project-management-interview-questions-and-answers/>