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13 Interview Questions for a Buyer (Purchasing Agent)

- Why did you apply for this job?
- Why do you think you can become a good buyer?
- How do you imagine a typical day in this job?
- What do you consider the most difficult aspect of this job?
- Describe a difficult negotiation you had with the supplier. What was the outcome?
- What do you consider more important—price, or quality of the product?
- Imagine that you really wanted a product from a certain supplier, but could not offer the pay the price they asked for it. What would you do?
- Do you think it is worth visiting the suppliers personally, considering the expenses associated with such visits, and the time it takes?
- You are assigned a task to purchase a certain product (can be anything). Tell us what steps you will take.
- Imagine that you struggle in communication with the marketing and production department, and can't get the information you need from them. What will you do?
- Describe a time when you struggled to communicate something to your boss, colleague, or to a customer. How did you manage to get your message over?
- Describe a situation when you were under pressure in work.
- Why should we hire you, and not one of the five other candidates who also apply for this buyer position?

Source and answers to the questions: <https://interviewpenguin.com/buyer-interview-questions-and-answers-learn-how-to-get-the-job/>