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20 Interview Questions for a Branch Manager Job Candidate

- Why branch manager?
- Tell us something about your previous experience.
- How do you imagine a typical day in work?
- Why do you want to manage our branch, and not a branch of one of our competitors?
- Why do you think you can be a good branch manager?
- What do you consider your strengths and weaknesses?
- Why should we hire you, and not one of the other applicants?
- Describe a conflict you had with one of your colleagues.
- Describe a situation when you didn't meet your goal in work. Why do you think it happened?
- What was the toughest managerial decision you had to make in your career?
- What do you consider your biggest achievement so far as a manager?
- Describe a situation when you needed to meet a tight deadline.
- Describe a situation when you struggled to communicate something to one of your subordinates.
- Describe a time when you faced a difficult situation in your personal life, and how it affected you in work.
- Describe a time when you struggled to connect with somebody important.
- Imagine that we gave you a key from our new banking branch. You were the first and only employee of the branch. What steps would you take to ensure that the branch did run as soon as possible? How would you progress?
- Our goal is to sell one thousands products per month in every branch. Imagine you were the branch manager. First month, your branch sold only five hundred products. How would you analyze the reasons why we failed, and what would you do in order to reach the target the next month?
- How would you motivate your subordinates in the branch, without offering them a raise, or any other form of financial compensation?
- What do you consider the main challenges you will face when leading the branch of our bank?

Source and sample answers to the questions: <https://interviewpenguin.com/branch-manager-interview-questions/>